

# WANT TO LIST & SELL COMMERCIAL INVESTMENT PROPERTY?

JOIN US FOR

## THE ULTIMATE GUIDE

SPECIFICALLY DESIGNED FOR THE RESIDENTIAL,  
COMMERCIAL OR INVESTMENT AGENTS



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9:00 am - 5:00 pm PST

In today's hot Commercial Real Estate market, at some point you will cross paths with investors...

If you met an investor today, would you know what to say?

**1 DAY  
CLASS**

In this one day virtual introductory course, you'll learn:



REACH SELLERS WITH  
**MASSIVE  
PORTFOLIOS**



HOW INVESTORS  
**MAKE BUYING  
DECISIONS**



INVESTOR  
**LANGUAGE**



QUALIFY  
**PROSPECTS**



APPROACH  
**COMMERCIAL  
BROKERS**



CALCULATE  
**GRM • CAP  
ROI • ROE**

**AND MORE!**

**PLUS - HUGE MONEY MAKING TIPS, TECHNIQUES & STRATEGIES**