

build from the ground up.

A NEXUS affiliate since 2015, Adam is based in Shrewsbury, NJ and has been working in the residential mortgage lending industry for eleven years. Currently part of the Citizens Bank team, he specializes in construction loans for primary and secondary loan transactions.

His days are spent helping agents and buyers understand the process, steps and costs of securing construction loans to renovate or

An Active NEXUS Member

An active member of the Community Service and Affiliate Committees, Adam has co-chaired both committees, participated in NEXUS "Ask the Expert" panels, and was also involved with the Ocean County Board of REALTORS® prior to its merger with NEXUS. Last year, the Community Service Committee raised over \$7,000 that was distributed to worthy organizations within Ocean County. Although fundraising events have paused because of COVID-19, the committee was able to find a way to continue the Spring and Fall Flower Sales and the Holiday Wreath Sale. Dates for the Fall and Holiday Sales will be announced soon, and the Spring Flower Sale raised \$1,800 for the Forked River-based Coastal Volunteers in Medicine.

Understanding How Construction Loans Can Help Grow Your Business

Because new construction or renovations can seem daunting to a buyer or existing homeowner, taking out construction loans is not always an initial consideration, and can seem intimidating for those unfamiliar with the process.

Adam's expertise and experience writing these types of loans can help agents add another tool to their selling toolbox, as well as help buyers find or build the dream house that they might have previously thought to be out of reach.

Do you have a client interested in securing a construction loan, or do you want to learn more about how they work? Visit his <u>website</u>, give him a call at 732-312-8867 or connect with him on <u>LinkedIn</u> to set up a time to talk.