



A NEXUS affiliate since 2015, Tyler is based in Pitman, NJ and has been working in the real estate industry for fifteen years. Currently part of the Risk Reduction Plus Group team, he specializes in helping homeowners, sales agents, investors, and other real estate professionals navigate the world of flood insurance coverage.

His experience with flood insurance is extensive, and, at an earlier point in his career, also worked as a sales representative for Smart Vent Products, a flood vent manufacturing company and parent company of Risk Reduction Plus Group.

Helping to Educate NEXUS Members

Since joining NEXUS in 2015, Tyler has been a member of Affiliate Committee, for which he served as Chair in 2019, and the Young Professionals Network (YPN). He is also active with the NEXUS Education Team and uses his expertise to help develop Continuing Education courses focusing on topics such as the different types of flood insurance, how to help agents sell homes within flood zones, and how to help save deals that may be at risk due to flood zones.

In recognition of his contributions to the Association, he was named the 2019 NEXUS Affiliate of the Year.

Proper Due Diligence Can Make or Break a Deal

The last thing a buyer, seller, or agent wants is to have a last minute surprise jeopardize their real estate transaction. As a licensed insurance agent and certified floodplain manager, Tyler recommends asking questions early in the sales transaction and tapping into experts in each of the fields required to close a sale.

If there is any doubt about whether or not a property requires flood coverage, ask as early in the process as possible to reduce everyone's risk. And, if a property does reside in a flood plain and flood insurance is required, there may be ways to retrofit a property with vents to help reduce those costs and any water damage should a flood occur.

While [Risk Reduction Plus Group](#) specializes in helping clients understand and obtain flood insurance, they also offer a full portfolio of other insurance products such as homeowners, auto, umbrella and business policies.

Interested in finding out if a property is in a flood plain, and ways to mitigate risk if it is? Or maybe just want to know more about flood protection or other coverage? You can reach Tyler at 866-599-7066, x 105.