



Backed with a career well steeped in sales, [Joe](#) is currently a Regional Account Executive for [PODS](#), the industry leader in moving and storage solutions. For the last four years, his focus at PODS has not only been helping clients with their moving and storage needs, but also with saving them time and money. He oversees sales in his region, which covers NJ, PA, DE and MD.

### **Did You Know? There's More to a POD Than Meets the Eye**

PODS are well known to be the leader in their industry as a moving and storage resource, and their red, white and black containers are unmistakable. But, there is more to the POD story that you might not know. Did you know PODS stands for *Portable On-Demand Storage*? Did you know they also work with commercial clients? Did you know that their patented container system is highly maneuverable into tough spaces and reduces content movement and damage? Did you know they have offsite storage capabilities?

At its core, PODS offers adaptable and scalable solutions for storage, moving or both. They strive to take some of the stress off of a move or a renovation by offering containers in a selection of sizes and the portability that clients want and need. It's as easy as placing your order, having it delivered, and filling it up.

The steel-framed, weather-resistant storage containers can be conveniently placed in a single parking space with little clearance space and can be kept on-site, or moved locally or across the country – with PODS taking care of all the driving. For clients that are lacking the space to park a POD, indoor, off-site and accessible storage facility options are available. Local, offsite POD storage facilities are located in Hainesport, Toms River, Farmingdale, Vineland, and Philadelphia.

While a move is the most obvious reason for using a POD, there are many other ways a POD can benefit the industry. During a move, a POD can provide necessary storage and portability, but what about during home staging? Temporarily moving out unneeded furniture and other clutter during the listing and sales process can benefit the marketing of a property. Maybe there's a renovation or major repair going on and contents of certain rooms needs to be temporarily moved. Or, maybe a client has an extended closing window and wants time to move things out slowly?

There are many ways PODS can help real estate professionals help their clients, and these are just a few.

### **Reach Out, Say Hi, and Save**

As a new NEXUS member, Joe is looking forward to getting to know more about the Association, its committees, and most of all, its members. If you are working with a client who needs help with temporary storage or moving, whether it's residential,

commercial, renovation or construction, give Joe a call. He is able to access direct discounts of up to 25% that aren't available if you were to contact PODS through their corporate channels.

He welcomes inquiries about PODS, or just a quick hello to begin to connect with the NEXUS community. You can reach Joe at 267.746.0058, by [email](mailto:JMcDonnell@pods.com) at JMcDonnell@pods.com, or connect with him on [LinkedIn](https://www.linkedin.com/in/mcdonnelljoe/) at <https://www.linkedin.com/in/mcdonnelljoe/>.